



Sonata Software – International Services Q1 FY19 Revenues at ₹ 257.1 Crores YOY growth of 22% and PAT at ₹ 47.2 Crores YOY growth of 37%

Mumbai, August 13, 2018

Sonata Software, a global technology solutions company, today reported its unaudited financial results for its 1st quarter ended June 30, 2018.

Description	in ₹ Crores				
	For the Quarter ended				YoY
	30/Jun/18	31/Mar/18	QoQ	30/Jun/17	
Revenues					
International IT Services	257.1	241.8	6%	211.3	22%
Domestic- Products & Services	437.1	388.7	12%	428.1	2%
Consolidated	688.3	625.8	10%	634.5	8%
EBITDA					
International IT Services	66.7	59.8	12%	49.8	34%
Domestic- Products & Services	16.7	15.8	6%	15.1	10%
Consolidated	83.1	75.4	10%	64.5	29%
PAT					
International IT Services	47.2	45.1	5%	34.5	37%
Domestic- Products & Services	10.4	9.7	7%	8.6	21%
Consolidated	57.6	54.8	5%	43.0	34%

Speaking on the results Mr. Srikar Reddy, Managing Director & CEO of the Company said:

“Keeping up the momentum that the strategy of implementing our proprietary Platformation™ methodology for digital transformation has brought about in terms of growth we are pleased with the progress that we have made in the first quarter of this year. As we continue with sustained efforts on our journey of digital transformation, we have been able to acquire new customers and strengthen our relations with our partners and clients alike. We believe that our continued Platformation focus and Building of new technology capabilities like RPA, AI, ML, IOT, Block Chain, Cyber Security and our core digital platforms like Brick and Click Retail, Rezopia Travel, Modern Distribution, Halosys Mobility and Kartopia Ecommerce coupled with the Design Thinking approach, will continue to differentiate us in the market.”



Performance Highlights for the quarter:

- **Consolidated:**

- Revenues at ` 688 Crores : growth of 10% QoQ;
- EBIDTA at ` 83 Crores : growth of 10% QoQ;
- PAT at ` 58 Crores : growth of 5% QoQ;
- Cash and equivalents of approximately ` 522 Crores (net of borrowings).

- **International IT Services:**

- Revenues at ` 257 crores : growth of 6% QoQ;
- EBIDTA at ` 67 Crores : growth of 12% QoQ;
- PAT at ` 47 Crores : growth of 5% QoQ;
- Addition of 8 new customers.

- **Domestic Products & Services :**

- Revenues at ` 437 crores : growth of 12% QoQ;
- EBIDTA at ` 17 Crores : growth of 6% QoQ;
- PAT at ` 10 Crores : growth of 7% QoQ;

About Sonata Software

Sonata is a global technology company that enables successful platform based digital transformation initiatives for enterprises, to create businesses that are connected, open, Intelligent and scalable. Sonata's Platformation™ methodology brings together industry expertise, platform technology excellence, design thinking led innovation and strategic engagement models to deliver sustained long term value to customers. A trusted partner of world leaders in the Retail, Distribution, Travel and Software industries, Sonata's solution portfolio includes its own digital platform such as Brick & Click Retail Platform©, Modern Distribution Platform©, Rezopia Digital Travel Platform©, RAPID DevOps Platform© and Halosys Mobility Platform©, best in class capabilities on ISV digital technology platforms such as Microsoft Dynamics 365, Microsoft Azure, SAP Hybris, Cloud Engineering and Managed Services, as well as new digital applications like IoT, Artificial Intelligence, Machine Learning, Robotic Process Automation, Chatbots, Block Chain and Cyber Security. Sonata's people and systems are nurtured to bring together the depth of thought leadership, customer commitment and execution excellence to make a difference to business with technology.

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