



||| DYNAMICS MODERNIZATION CASE STUDY

Seeing it through

Sonata helps streamline operations for a global vision care major with its unique Platformation™ framework

Client Overview

The client is a global medical technology company that provides eye care professionals with what they need to successfully develop their practice: from high-quality lenses to seamlessly integrated systems, training and reliable services.

Headquartered in Tokyo, it is part of a large Japanese conglomerate

Group Revenue	Presence in countries
¥661 B	80
Employees	
37,000	

The Pressure Points

The client was facing issues because of the inconsistent implementation of its Dynamics AX 2012 implementation. Though the ERP was supposed to automate and streamline its financial, business intelligence, and supply chain processes, different locations had different processes, and this led to issues consolidating and standardizing information. They were also looking at a cloud-based solution as a method of reducing on-prem data center costs.

Inconsistent financial reports due to lack of standardization	Lack of visibility between offices	Tedious process of financial data reconciliation and reporting	On-premise infrastructure expensive to manage
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Solutions

Sonata used its unique proprietary Platformation™ framework for digital transformation to build a Dynamics 365-based solution on the Azure cloud. Sonata built a Dynamics implementation template that could be replicated across every office across the globe, ensuring that processes were standardized.

The rollout started out in Australia, with the company's local arm automating the calculation of freight charges and inter-company order processing, which resulted in significant savings of time and effort. Other branches followed suit, standardizing processes and operations.

Microsoft Azure cloud platform	Automation of processes	Common template for processes used worldwide
Simplified financial operations		

Results that Speak Volumes

Business Benefits

Easier access to technology through web-based platform	Opportunities for growth in the future	Flexibility to scale through tiered data usage via Azure Blob Storage
Automation of freight charge calculation and inter-company order processing in Australia resulted in considerable time and effort savings	Improved control of financials in Australia enabling strategic decision-making	Improved transparency and accuracy of financial reports
Streamlined inter-company billing process in Taiwan		

By The Numbers

Reduction in invoice processing time.	30-60%
20%	cost and effort savings achieved through Sonata's Code Migration Tool