



Sonata Software - Consolidated Q3 FY16 Revenues at ₹522 Crores and PAT of ₹40 Crores, YoY growth of 12% and 13% respectively.

Bangalore, Feb 9, 2016

Sonata Software, a global IT services and technology solutions company, today reported its unaudited financial results for its 3rd quarter and Nine months ended December 31, 2015.

<i>in ₹ Crores</i>						
<i>Description</i>	<i>For the Quarter ended</i>			<i>For the nine months ended</i>		
	<i>31-Dec-15</i>	<i>31-Dec-14</i>	<i>YoY</i>	<i>31-Dec-15</i>	<i>31-Dec-14</i>	<i>YoY</i>
Revenues						
International IT Services	181.5	156.2	16%	517.8	444.8	16%
Domestic- Products & Services	343.8	314.3	9%	894.5	858.6	4%
Consolidated	522.0	467.1	12%	1,399.6	1,289.8	9%
EBITDA						
International IT Services	48.8	41.0	19%	136.3	111.9	22%
Domestic- Products & Services	15.0	11.5	30%	43.5	29.7	47%
Consolidated	62.7	51.7	21%	177.2	140.2	26%
PAT						
International IT Services	31.6	28.9	9%	92.4	80.6	15%
Domestic- Products & Services	8.6	6.8	26%	25.4	18.2	39%
Consolidated	40.2	35.7	13%	117.8	98.9	19%

The above results for the period ended December 31, 2015 includes results of the recently acquired company: IBIS Inc., a Georgia Company, USA from the date of acquisition - November 18, 2015.

Speaking on the results Mr. Srikar Reddy, Managing Director & CEO of the Company said last quarter was significant with our acquisition of Ibis Inc., Atlanta based Microsoft Dynamics Ax partner with industry leading IP - for distributors. This is aligned to our strategy of becoming a digital transformation partner for our clients in the retail, travel, distribution and ISV space, through unique domain led products and platforms and combined with digital services in mobility, cloud, analytics and omni channel commerce.



Highlight for Q3

Consolidated:

- Revenues at ₹522 Crores - growth of 12% YoY;
- EBIDTA at ₹63 Crores - growth of 21% YoY;
- PAT is at ₹40 Crores - growth of 13% YoY;
- Cash reserves (net of borrowings) is ₹258 Crores.

International IT Services:

- Revenue at ₹181 Crores - growth of 16% YoY;
- EBITDA of ₹49 Crores - growth of 19% YoY;
- PAT of ₹32 Crores - growth of 9% YoY;
- Addition of 6 new customers during the quarter.

Domestic Products & Services:

- Revenue of ₹344 Crores - growth of 9% YoY;
- EBITDA of ₹15 Crores - growth of 30% YoY;
- PAT of ₹9 Crores - growth of 26% YoY.

About Sonata Software

Sonata Software is a global IT services firm focused on catalysing transformational IT initiatives of its clients through deep domain knowledge, technology expertise and customer commitment. The company delivers innovative new solutions for Travel, Retail & Consumer Goods and Software Product Companies by integrating technologies such as Omni-channel commerce, Mobility, Analytics, Cloud and ERP, to drive enhanced customer engagement, operations efficiency and return on IT investments. A trusted long-term service provider to Fortune 500 companies across both the software product development and enterprise business segments, Sonata seeks to add differentiated value to leadership who want to make an impact on their businesses, with IT.

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