SONATA
SONATA SOFTWARE

WIN THE CHANGE

Platform and Product Engineering Solutions
For Enterprise ISVs

Factors driving
Change in ISVs

ISVs are faced multiple opportunities and have to make strategic choices from from multiple fronts. A call for change has come from different quarters such as change in customer's preference, push from competitions, technologies advancement and meeting business needs. In order to stay in business and make their products market relevant ISV need to invest in building new platforms, upgrade their existing star products and sustain & improve profitability. We at Sonata will take you through this transformation journey.

Customer/Consumers
High Usage of mobile & devices
Quality of UI/UX
Scalability & Speed of Deployment

Business
Becoming As a Service Provider
Balancing investment between existing & New
Pace of customer migration to new system
Building eco-system of partners & solution providers

NEED FOR NEW PLATFORMS

GAIN BUSINESS AGILITY

MODERNIZE STAR PRODUCTS

DEFEND CASH COWS PRODUCTS

New Born Digital Players
Existing Early Movers

Technology(Swap with competition)
Mobility, Analytics & Cloud trends
Emergence of Platform
Automation
Talents for new & Legacy skills

Manging change in the
ISV Value Chain

Sonata offers Digital Platform Engineering, Modernization engineering and sustenance engineering solution to address the challenges faced by ISV.
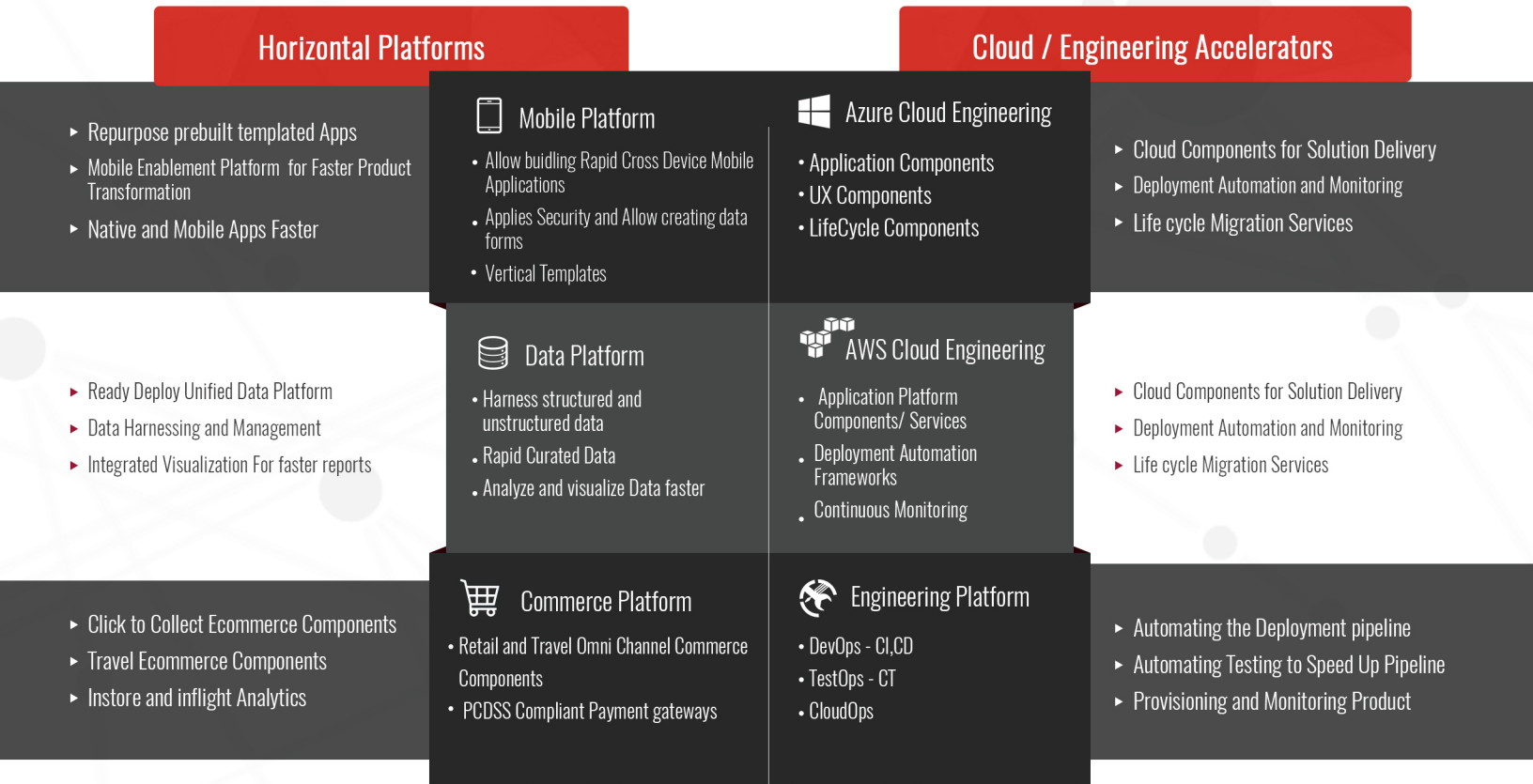
Solution Area	Digital Platform & Products Build Digital	Product Modernization Reengineering for Growth	Product Sustenance Manage Product Lifecycle
Engineering Solutions	• Platform & product Engineering • DevOps & CloudOps • IoT Engineering	• Analytics Extensions • UI/UX Engineering • Mobility Enablement • Cloud Engineering	• Maintenance • Defect Management • Enhancements

Sonata Delivery Platforms	DevOps & CloudOps Platform	Mobility Halosys UEMP Prebuilt Apps	Analytics UDAP	Quality & Security Testing Platform	Adept Support Process Platform

Business Solutions	Strategic Partnership	Professional Services & Support	Ecosystem Services

Service Layer	Engineering Factory	Consult | Engineer | Test | Implement | Support	Managed Services

Our Platforms and IP

Sonata has been working in building capabilities in latest technologies and cloud solution and has built different platforms for ensuring the seamless delivery.

Sonata has existing Mobile, Data and E-Commerce platform for building and delivering ISV products.

Sonata has been working with many customers in Azure and AWS cloud and has its engineering DevOps platform for building and delivering the products.

Horizontal Platforms

Cloud / Engineering Accelerators

▸ Repurpose prebuilt templated Apps
▸ Mobile Enablement Platform for Faster Product Transformation
▸ Native and Mobile Apps Faster

📱 Mobile Platform
• Allow buidling Rapid Cross Device Mobile Applications
• Applies Security and Allow creating data forms
• Vertical Templates

⊞ Azure Cloud Engineering
• Application Components
• UX Components
• LifeCycle Components

▸ Cloud Components for Solution Delivery
▸ Deployment Automation and Monitoring
▸ Life cycle Migration Services

▸ Ready Deploy Unified Data Platform
▸ Data Harnessing and Management
▸ Integrated Visualization For faster reports

🗄 Data Platform
• Harness structured and unstructured data
• Rapid Curated Data
• Analyze and visualize Data faster

AWS Cloud Engineering
• Application Platform Components/ Services
• Deployment Automation Frameworks
• Continuous Monitoring

▸ Cloud Components for Solution Delivery
▸ Deployment Automation and Monitoring
▸ Life cycle Migration Services

▸ Click to Collect Ecommerce Components
▸ Travel Ecommerce Components
▸ Instore and inflight Analytics

🛒 Commerce Platform
• Retail and Travel Omni Channel Commerce Components
• PCDSS Compliant Payment gateways

Engineering Platform
• DevOps - CI,CD
• TestOps - CT
• CloudOps

▸ Automating the Deployment pipeline
▸ Automating Testing to Speed Up Pipeline
▸ Provisioning and Monitoring Product

Industry and Platform Specialization

INDUSTRY SOLUTION COMPONENTS

We help Industry ISVs to achieve superior and faster solutions

Retail   Travel   Distribution

PRODUCT SPECIALIZATION

We help ISVs build solutions on top of these products

Microsoft Dynamics AX   Microsoft Dynamics CRM   Sage300

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